## ERIE COUNTY SHERIFF'S OFFICE

Radio Replacements for Erie County Sheriff's Office Helicopter "Air-1"

Request for Proposals 2023-029VF

Designated Point(s) of Contact:

Chief John Greenan

Chief of Administration

John.Greenan@erie.gov

### **Deputy Shawn Young**

Chief Pilot / Aviation Unit Commander

Shawn.young2@erie.gov

Issued Date: May 15th, 2023

Closing Date and Time: May 30th, 2023

10 Delaware Ave. Buffalo NY 14202

Points of Contact: Chief John Greenan & Chief Pilot Shawn Young

#### 1. INTRODUCTION

#### 1.1 Erie County Sheriff's Overview:

The Erie County Sheriff's Office (herein referred to as "The County" or "ECSO") is located in Western New York. ECSO provides primary Aviation support to multiple local, regional, State, Federal and International law enforcement agencies and agencies that operate within the region.

#### 1.2 Project Goals:

1.2.1 Through this Request for Proposal (herein after "RFP") the County is soliciting proposals to obtain the services and equipment necessary to replace radio(s) utilized by the County's Helicopter, (herein after "Air1" or "Helicopter" or "aircraft"). Air1 is best described as an AS350B2. This radio will replace existing equipment and allow for greater security of transmissions, safety of personnel and interoperability with other the other entities described above. This will be a competitive negotiation process. Qualified individuals, firms, contractors or entities (hereinafter "Vendor(s)" or "Proposers") that meet the requirements set forth in this RFP and can provide the services and materials requested are encouraged to participate. The manufacturer, make and model(s) of radios, required software, hardware and components are described within this RFP.

#### 1.3 Substitution of materials:

1.3.1 All proposed submissions will be for the designated Manufacture, Make and Model of aviation radio(s), components and training described within the RFP. No substitutions are permitted of the aviation radios, accessories or components manufacturer, make and model designated/described within this RFP. Any proposals submitted that include(s) any manufacture(s), make(s) or model(s) or for any items not described or included within this RFP will be disqualified.

#### 1.4 Contract Period and Term:

1.4.1 The contract period shall be for a minimum of one (1) year(s) commencing on or about June 1st, 2023 or upon award (whichever is later). Prices shall be guaranteed for the first 6 months from date of award. Approval of the County is required prior to invoicing with any price increase(s). The County reserves the right at any time to reissue an RFP for any items described within this RFP.

#### 1.5 **Evaluation Criteria:**

- 1.5.1 Proposals will be evaluated and a vendor award will be made to the responsive, responsible Vendor who best complies with the requirements of the evaluation criteria below as determined by the County:
  - Location of Proposer:
    - o Within Erie County
    - o Within 7 contiguous Counties of Western New York
    - Within the State of New York
    - However, Vendor must be within 170NM of the Buffalo Niagara International Airport.

- Proposer's demonstrated capability to provide the material and services, and experience with Similar Projects / References:
- Location of closest manufacturer service center
- Compliance to Requirements
- Evaluation of the proposer's cost and unit pricing. It should be noted that while price is not the only consideration, it is an important one.
- Ability to Respond Promptly to Calls for Service
- Proposers financial ability to provide the services
- The proposer's presentation at and the overall results of any interview conducted with the proposer.
- Proposer's commitment to including Certified Minority and Women Owned Business
  Enterprises (MBE/WBE) in their teams in order to meet Erie County's goals of 15% MBE
  and 5% WBE participation. Certified MBE/WBE proposers should include the Erie County
  certification letter with the proposal.
- A determination that the proposer has submitted a complete and responsive proposal as required by this RFP.
- 1.5.2 Vendors who submit the highest evaluated proposals may be invited to an interview. The number of Vendors invited to an interview may vary depending upon the number of proposals submitted. The County reserves the right to award a vendor after review of the proposals without oral interviews; therefore, proposals should be submitted initially on the most favorable terms that the Vendor might propose.

#### 1.6 General Instructions:

1.6.1 This RFP includes a description of the scope of services, proposal requirements, and instructions for submitting your proposal. Failure to follow these instructions may result in rejection of your proposal. Direct all inquiries regarding this RFP in writing to the designated Point(s) of Contact (SPC) identified on the cover page of this RFP. Do not contact other individuals in the County or Sheriff's Office or in the Departments served by the County in regard to this RFP. Doing so may disqualify the Vendor from further participation. Information provided by anyone other than the designated contacts may be invalid and proposals which are submitted in accordance with such information may be declared non-responsive. No oral interpretations shall be made to any proposer as to the meaning of any of the proposal documents. Every request for an interpretation shall be made in writing. Responses to such requests will be made by written addendum to this RFP. Failure of any proposer to receive any such addendum or interpretation shall not relieve the proposer from its obligation under its proposal as submitted. If it becomes necessary to revise any part of this RFP, a written addendum will be issued. Any amendment to this RFP is valid only if it is in writing and issued by a designated point of contact. No oral interpretations or answers shall bind the County unless confirmed by the County in writing. All addenda for this RFP will be distributed via the County's chosen method. It is the Vendor's sole responsibility to monitor for possible addenda to this RFP. Failure of a Vendor to retrieve addenda shall not relieve him/her of the requirements contained therein. Additionally, failure of Vendor to return a signed addendum, when required, may be cause for rejection of his/her proposal.

#### 1.7 **Nondiscrimination:**

1.7.1 The successful proposer agrees that in performing the work called for by this proposal and in securing and supplying materials, proposer will not discriminate against any person on the basis of race, color, religion, creed, political ideas, sex, age, marital status, physical or mental handicap, national origin, or ancestry unless the reasonable demands of employment are such that they cannot be met by a person with a particular physical or mental handicap.

#### 1.8 Payment Terms:

1.8.1 Vendor shall invoice the County upon delivery of all components. Vendor's invoice shall identify the types and quantities of all radios and all components delivered. Vendor shall derive the total amount using information/prices as designated by the Vendor in this RFP for aviation Radios and components listed in the "Proposal Pricing Form", included below, or by the amounts agreed to by both parties in a written addendum

#### 2 Schedule:

- 2.1 The following is the proposed schedule for this RFP. Any change in the scheduled dates for events prior to and including the "Proposals Due" event will be advertised in the form of an addendum to this RFP. The schedule for the events of the evaluation, award, and contracting
- 2.2 processes are approximate and may be adjusted without notice.

	T	T
Event	Date	Time
RFP Released	May 15, 2023	N/A
Questions/Clarifications	May 22, 2023	5:00 PM Eastern Time
Due		
Answers to	May 24, 2023	5:00 PM Eastern Time
Questions/Clarifications		
released		
Proposals Due	May 29, 2023	3:00 PM Eastern Time
County Evaluation Period	June 5, 2023	N/A
ends (approximate)		
Interviews (optional,	June 7, 2023	N/A
approximate)		
Contract Negotiations	June 26, 2023	N/A
Complete, Start of 12		
month contract period		

**3** Scope of Work and Required Radio and components: The required equipment and scope of the work for this contract will be as follows:

#### 3.1 General Quantities of radio(s)

- 3.1.1 One (1) Technisonic TDFM9300NV
- 3.1.2 Four (4) CI295-300 antennas
- 3.1.3 Four (4) H91TGD9PW7N tri band modules each featuring the following options:
  - 3.1.3.1 Q507 FCC Mandated Narrow Band (12.5KHz) operation
  - 3.1.3.2 Q806 CAI for P25
  - 3.1.3.3 H38 SMARTZONE trunking with Omni-link
  - 3.1.3.4 Q361 Astro P25 Trunking
  - 3.1.3.5 QA00580 TDMA Phase II Trunking
  - 3.1.3.6 Q629 AES Encryption
  - 3.1.3.7 Q498 P25 OTAR with Multikey
  - 3.1.3.8 G996 OTAP
- 3.1.4 One (1) PC-9000 Programming Cable for TDFM-9000 series radio
- 3.1.5 One (1) KVL-9000 Keyloader Cable for TDFM-9000 series radio
- 3.1.6 Any costs associated with providing and installing the equipment described above shall be documented on the "Price Proposal Form" included within this RFP.
- 3.1.7 No substitutions of any radio, antenna or component is permitted without the express written authorization of the Chief Pilot for the Erie County Sheriff's Office.

#### 3.2 Existing Radio Removal and installation of new radio:

- 3.2.1 Awarded vendor shall properly remove existingTDFM7000 radio(s) and associated coaxes and antennas in compliance with any Federal, State and Local laws and/or regulations.
  - 3.2.1.1 All removed radios, components, antennas, power supplies and cables shall be delivered to the Chief Pilot
- 3.2.2 Vendor shall install all new radios, associated coaxes and antennas in compliance with the manufacture guidelines and any/all Federal, State or local laws and any FAA / FCC regulations.
  - 3.2.2.1 Vendor shall provide and install two (2) new CI295-300 antennas in the same location as the removed antennas
  - 3.2.2.2 Vendor shall map aircraft skin and find suitable location(s) then provide and install the remaining two (2) new Cl295-300 antennas.
- 3.3 **Condition:** Unless otherwise specified in this RFP or approved at the time of proposal by a representative of the County, all radios, antennas, components and related hardware/materials will be new from the manufacturer and not in any other condition, including but not limited to terms similar to "refurbished" or "certified used". Any proposal that provides any components, materials or hardware that is believed to be used or anything other than new will be dismissed.

### 4. County General Guidelines:

4.1 Upon final programming of the radio by the County, the awarded vendor shall be responsible to test and tune radios and antennas as required prior to final sign off of installation by the Chief Pilot.

- 4.2 Upon completion of all work and prior to the aircraft being picked up, the vendor shall weigh the aircraft and provide the updated weight and balance of the aircraft.
- 4.3 All Installations, radios, antennas, other components and/or software shall comply with any/all appropriate FAA or FCC regulations
  - 4.3.1 Awarded vendor shall be responsible to correct any installation errors and/or replace any equipment determined to be outside the appropriate FAA and FCC regulations
  - 4.3.2 Awarded vendor shall, with no financial liability or additional costs to the County, properly correct or otherwise repair, replace or bring into compliance any Vendor installed radios, antennas and related materials, equipment or accessories.
- 4.4 Vendor shall properly complete and file all I 337 paperwork
- 4.5 Vendor shall provide all necessary RTS documentation
- 4.6 Programming information including but not limited to frequencies, code plugs and/or encryption remain the sole intellectual property of the Sheriff and may not be distributed or conveyed to any entity (regardless of public safety standing) or installed on any equipment without the expressed written permission of the Erie County Sheriff's Office.
- 4.7 The vendors facility must be within 170 NM of the Buffalo Niagara International Airport (KBUF)
- 4.8 Transportation of Sheriff Air Crew:
  - 4.8.1 The vendor shall provide transportation for two (2) ECSO aviation crew members back to Erie County NY (or approved Airport Facility) upon delivery of the Aircraft for installation work.
  - 4.8.2 Upon Completion of the installation work, the vendor shall provide transportation for two (2) ECSO Aviation crew members to the aircraft location so that it can be returned to Erie County.
- **5.** Preparation/Distribution of Radios by Vendor: The county may provide a template to program all radios. Proposer shall quote any cost to provide initial programming and set up of any radios. Proposed cost will be included on the included "proposal pricing form" (Section 16 of this RFP) and shall be inclusive:
  - 5.1 Utilizing the county provided template
  - 5.2 Developing and installing the proposer template
    - 5.2.1 Any template developed by the proposer and installed by the vendor shall remain as exclusive intellectual property of the Sheriff. The information shall not be provided, installed, shared or otherwise conveyed in whole or in part to any parties or equipment without the expressed written permission of the Erie County Sheriffs Office.
  - 5.3 Any encryption keys or related information remains the exclusive intellectual information/property of the Erie County Sheriff and shall not be provided, installed, shared or otherwise conveyed in whole or in part to any other parties or entities (regardless of public safety standing) or installed on any equipment without the expressed written permission of the Erie County Sheriff's.

### 6. Subcontract(s)

7.1 Unless agreed to in writing by the County, no work or delivery of any equipment or service shall be tasked by the selected vendor to any subcontractor(s). If necessary, as outlined below, any

- subcontractor(s) must be approved by the Chief Pilot in writing and shall meet the same evaluation criteria used in sec. 1.5 to select the radio vendor.
- 7.2 Should it become necessary to sub-contract any work, service or delivery of materials due to the original vendor(s) inability to complete the project as required or within a timely fashion:
  - 7.2.1 it shall be at the sole discretion of the County to authorize subcontracting of any and all work or fulfillment of any components of the award.
  - 7.2.2 Any subcontractor(s) must meet the same evaluation criteria (sec 1.5) of this RFP.
  - 7.2.3 Any subcontractor(s) must be approved by the Chief Pilot and all subcontracted work must be provided/delivered as outlined in the RFP.
  - 7.2.4 It shall be responsibility of the original vendor to verify compliance with and to pay any costs to utilize said sub- contractor(s), including but not limited to those costs that exceed the agreed upon price between the County and the initially selected vendor.
  - 7.2.5 The county shall not be liable for any increased cost(s) as a result of the use of any subcontractor(s).
  - 7.2.6 Any costs to the County to repair work deemed to be insufficient, improper and as a result of not adhering to the RFP or FAA/FCC regulations shall be reduced from monies due any vendor.
  - 7.2.7 The county reserves the right to recoup any costs incurred by the county to replace, repair or otherwise correct any deficiencies of work by the vendor(s) or subcontractor(s) to include necessary work to gain FAA/FCC compliance.

#### 7. Warranty on equipment and services:

7.1 Vendor agrees to warranty their equipment, service and to replace or refund the price of products that fail as a result of manufacturer or vendor deficiencies. Vendor shall not be held responsible for any defects of equipment as a result of use by the County except to those the manufacturer(s) stipulate(s) that equipment is capable of withstanding. The minimum warranty Period shall be one (1) year from date of delivery (whichever is later).

### **8. CONFLICT OF INTEREST:**

8.1 All proposers must disclose with their proposals the name of any officer, director or agent who is also an employee of the County of Erie. Further, all proposers must disclose the name of any County employee who owns, directly or indirectly, an interest of ten percent or more in the firm or any of its subsidiaries or affiliates. There shall be no conflicts in existence during the term of any contract with the County. The existence of a conflict shall be grounds for termination of a contract.

### 9. General Requirements:

- 9.1 Proposals should follow the format and reference the sections listed in the Proposal Content and Format included below. Proposals must address all RFP requirements.
- 9.2 On or before the "Proposals Due" date and time listed above, each interested Vendor shall submit to the SPC at the address listed on the cover page of this RFP:
  - 9.2.1 one original paper copy of the Proposal bearing the signature of the Vendor's authorized representative
  - 9.2.2 three (3) printed paper copies and
  - 9.2.3 one electronic media (such as thumb drive or CD) containing a full electronic version of proposal.

- 9.2.4 Proposals shall not contain extensive artwork, unusual printing or other materials not essential to the utility and clarity of the Proposal.
- 9.3 If a Vendor's proposal includes proprietary material they wish to redact from public viewing, they shall submit the redacted version of the proposal in electronic form on a separate thumb drive or CD that is clearly labeled "Redacted." See RFP below, for additional information.
- 9.4 Both written and electronic versions of the Proposal shall be hand-delivered or mailed in a single sealed envelope, package, or box, with the Vendor's name and the RFP number clearly visible on the outside of the package.
- 9.5 Proposals will be accepted during the Countys regular business hours, Monday Friday from 8:00 am to 5:00 pm Eastern Time, except during holidays and other times when the County Office is closed and on the deadline date for submission which has a deadline of 3:00 PM eastern time.
- 9.6 It is sole responsibility of the proposer to submit their Proposal before the closing hour and date. Late proposals will not be considered and will be returned unopened to the sender.
- 9.7 All proposals must be valid for a period of 180 days after awarding.

### 10. Opening of Proposals:

10.1 Proposals will be opened in the County office, reviewed, and recorded immediately following the submission deadline. Proposals received will not be available for inspection until after the evaluation process has been completed and the Notice of Intent to Award is issued in accordance with applicable requirements. However, the County will record and make available the identity of all Vendors after Opening.

### 11. Public Records/Confidential or Proprietary Information:

- 11.1 The New York State Freedom of Information Law as set forth in Public Officers Law, Article 6, Sections 84 et seq., mandates public access to government records. However, proposals submitted in response to this RFP may contain technical, financial background or other data, public disclosure of which could cause substantial injury to the proposer's competitive position or constitute a trade secret. Proposers who have a good faith belief that information submitted in their proposals is protected from disclosure under the New York Freedom of Information Law shall:
  - 11.1.1 insert the following notice in the front of its proposal:

"NOTICE" The data on pages \_\_\_\_ of this proposal identified by an asterisk (\*) contains technical or financial information constituting trade secrets or information the disclosure of which would result in substantial injury to the proposer's competitive position. The proposer requests that such information be used only for the evaluation of the proposal, but understands that any disclosure will be limited to the extent that Erie County considers proper under the law. If Erie County enters into an agreement with this proposer, Erie County shall have the right to use or disclose such information as provided in the agreement, unless otherwise obligated by law."

and

11.1.2 clearly identify the pages of the proposals containing such information by typing in bold face on the top of each page:

# "THE PROPOSER BELIEVES THAT THIS INFORMATION IS PROTECTED FROM DISCLOSURE UNDER THE STATE FREEDOM OF INFORMATION LAW."

11.1.3 The County assumes no liability for disclosure of information so identified, provided that the County has made a good faith legal determination that the information is not protected from disclosure under applicable law or where disclosure is required to comply with an order or judgment of a court of competent jurisdiction. The contents of the proposal which is accepted by the County except portions "Protected from Disclosure", may become part of any agreement resulting from this RFP.

### 12. Authorized Representative:

12.1 A representative authorized to bind Vendor shall sign the Proposal. Failure of the authorized representative to sign the Proposal may subject the Proposal to rejection by the County.

#### 13. Proposal Rejection:

- 13.1 The County may reject a Proposal for any of the following reasons:
  - 13.1.1 Vendor fails to substantially comply the all prescribed RFP procedures and requirements, including but not limited to the requirement that Vendor's authorized representative sign the Proposal in ink.
  - 13.1.2 Vendor fails to meet the responsibility requirements
  - 13.1.3 Vendor makes any contact regarding this RFP with County representatives such as County employees or officials other than the Chief of Administration or Chief Pilot. Any inappropriate contact with the County shall be cause for rejection.
  - 13.1.4 Vendor attempts to inappropriately influence a member of the Evaluation Committee.
  - 13.1.5 Proposal is conditioned on Countys acceptance of any other terms and conditions or rights to negotiate any alternative terms and conditions that are not reasonably related to those expressly authorized for negotiation in the RFP or Addenda

#### 14. Protests to RFP:

- 14.1 Any Proposer may submit a written protest of anything contained in this RFP, including but not limited to, the RFP process, Specifications, Scope of Work, and the included Terms. This is Vendor's only opportunity to protest the provisions and terms of the RFP, except that Vendor may protest Addenda which will be made a part of this RFP as set forth in the Addendum.
- 14.2 Protests to Addenda: Any Proposer may submit a written protest of anything contained in the respective Addendum. Protests to Addenda, if issued, shall be submitted by the date/time specified in the respective Addendum, or within three (3) days of the issuance of the Addendum if no date is specified, or they will not be considered. Protests of matters not added or modified by the respective Addendum will not be considered.
- 14.3 Protests Shall:
  - Be delivered to the Chief of Administration via email or hard copy
  - Reference the RFP number
  - Identify prospective Vendor's name and contact information
  - Be sent by an authorized representative

- State the reason for the protest, including:
  - The grounds that demonstrate how the procurement process is contrary to law, unnecessarily restrictive or legally flawed; and
  - Evidence or documentation that supports the grounds on which the protest is based
- State the proposed changes to the RFP provisions or other relief sought
- 14.4 Protests to the RFP shall be received by the due date and time identified in the Schedule.

Protests to Addenda shall be received by the due date identified in the respective Addendum.

14.5 Protest Response - The county will respond in a timely manner to all protests submitted by the due date and time listed in the Schedule. Protests that are not received in time or do not include the required information may not be considered.

#### 15. Proposal Contents and Format:

- 15.1 Overview of Firm: Include a description of the Vendor's history and level of experience in providing aviation radio services like those being proposed. Explain the Vendor's corporate structure and their commitment to the public safety communications market.
- 15.2 <u>Prior Experience and List of References</u>: Include descriptions of similar projects completed by the Vendor and a list of at last three (3) customers for whom the Vendor has completed aviation radio deliveries in the past two (2) years. Include the total number of aircraft installed and identify past customers by their organizational name and a point of contact (including name, title, address, phone number, and email address).
- 15.3 <u>Understanding of and Compliance to Scope of Work</u>: Include a statement that the Vendor has read the Scope of Work above (including all subsections) of this RFP and that the Vendor understands all requirements and will comply with them. Exceptions or clarifications to any requirement of Section above must be stated in this section of the response by referencing the specific requirement and describing how the work to be performed will differ from that requirement. Include in this section any additional assumptions regarding how, when, or where the Vendor will conduct their work that are not addressed in the RFP. If no exception or clarification is made, the County will assume all work will be completed exactly per the requirements of the RFP.
- 15.4 A Statement of Expected Schedule: Include a statement of of schedule for expected delivery/completion for the specific model(s) solicited with this RFP.

### 16. Completed Proposal Pricing Form.

16.1 Complete and include the following table. Costs must be inclusive of all labor, travel, expenses, tools, coordination, and other services and materials required to complete delivery per the requirements of this RFP. Provide a cost for the completion of a single quantity of each type of radio or component listed below (per-unit pricing). The quantities of radios or components are estimates and are given for bidding purposes only. The term "radio" is used to designate the equipment and components described in sections 3 of this RFP. Vendor should not expect adjustments to the quantities of each type of radio and/or component to be delivered to the

County. There shall be no guarantee by the County to the total quantity of radios or components ordered

	Proposal Pricing form	
Radio	Approximate Quantity of Radios needed	Vendor cost <u>Per Unit (per requirements of Scope of</u> Work)
Section 3.1.1 - Technisonic TDFM9300NV	1	\$
Section 3.1.2 - Cl295-300 Antennas	4	\$
Section 3.1.3 - H91TGD9PW7N - Tri band modules includeing all featured options 3.1.3.1 - 3.1.3.8 inclusive	4	\$
Section 3.1.4 - PC-9000 Programming cable for TDFM-9000 series radio	1	\$
Section 3.1.5 - KVL-9000 Keyloader Cable for TDFM-9000 series radio	1	\$
Section 3.1.6 - Installation of all components of section 3.1	1	\$
Section 3.2 - Removal of existing radio and componants	1	s
Section 4.8 - Round Trip Transportation of Sheriff Air Crew	2	\$

### 17. Other Proposal Requirements:

- 17.1 If requirements in any part of this RFP are stated in more than one area of the RFP and appear to differ, the more stringent requirement shall apply. If requirements appear to conflict it is the Vendor's responsibility to bring these items to the attention of the County prior to the closing of the question period. Otherwise, the Countyshall retain the right to enforce the requirements in the manner deemed most beneficial to the County.
- 17.2 The County is not responsible for misdelivered proposals, and the Vendor is strictly liable for its chosen method of delivery. It is the Vendor's sole responsibility to make sure that proposals arrive at the proper location. Any proposal which does not actually arrive at the address identified on the title page to this document and by the RFP due date and time, as expressed in the RFP, will be rejected as nonresponsive, even if properly addressed or delivered to another location of the County.

### 18. Insurance:

- 18.1 Insurance shall be procured by the Vendor before commencing work, no later than fourteen days after notice of award, and maintained without interruption for the duration of the contract. The Vendor shall furnish an Insurance Certificate complying with County requirements for insurance. The insurance must be completed on the standard Erie County forms enclosed in this bid.
  - 18.1.1 A. Vendor shall furnish an Insurance Certificate for extended coverage or all-risk coverage for the building and County-owned property therein, naming the County as well as the Vendor as the Insured.

18.1.2 All certificates shall have the endorsements contained verbatim in Exhibit IC attached.

#### 19. ASSIGNMENT

19.1 Vendor shall not transfer or assign this contract to any subcontractors or agencies without permission of the Chief Pilot as outlined in section 6.

#### 20. LEGAL COMPLIANCE

20.1 Vendor shall comply with all ordinances, statutes, rules and regulations of all governmental bodies, including (but not limited to) the Federal Aviation Administration (FAA), Federal Communications Commission (FCC), Federal, State and local laws.

#### 21. ACCOUNTABILITY

21.1 The Vendor shall be fully accountable for its performance under this agreement, and agrees that it, or its officers will answer under oath all questions relevant to the performance thereof and to any transaction, act or omission had, done or omitted in connection therewith if called before any Judicial, County or State officer or agency empowered to investigate this contract or its performance.

#### 22. Disqualification

- 22.1 In addition to any other conditions set forth in this RFP, no proposal will be accepted from, nor any agreement awarded to any proposer that is in arrears related to any debt or in default of any obligation owed to the County.
- 22.2 Additionally, no agreement will be awarded to any proposer that has failed to satisfactorily perform pursuant to any prior agreement with the County.

### 23. Small and/or Minority-Owned Businesses.

23.1 Efforts will be made by the County to utilize small businesses, women and/or minority owned businesses

### **PROPOSER CERTIFICATION:**

The undersigned agrees and understands that this proposal and all attachments, additional information, etc. submitted herewith constitute merely an offer to negotiate with the County and is NOT A BID. Submission of this proposal, attachments, and additional information shall not obligate or entitle the proposing entity to enter into a service agreement with the County for the required services. The undersigned agrees and understands that County is not obligated to respond to this proposal nor is it legally bound in any manner whatsoever by the submission of same. Further, the undersigned agrees and understands that any and all proposals and negotiations shall not be binding or valid against the County, its directors, officers, employees or agents unless an agreement is signed by a duly authorized officer of the County. It is understood and agreed that the County reserves the right to reject consideration of any and all proposals including, but not limited to, proposals which are conditional or incomplete. It is further understood and agreed that the County reserves all rights specified in the Request for Proposals. It is represented and warranted by those submitting this proposal that except as disclosed in the proposal, no officer or employee of the County is directly or indirectly a party to or in any other manner interested in this proposal or any subsequent service agreement that may be entered into.

	Proposer Name
Ву:	
	Name and Title